# Front ine

Front Line Leadership is a flexible, 10-module program that provides new and current supervisors and managers with a tool kit of practical communication and employee development tools that reduce conflict, improve employee performance, and enhance team effectiveness. Leaders learn to deliver clear direction, coach employees, and provide effective feedback. The ultimate goal of the program is to enable leaders to create work environments that foster employee enagement, improve performance, and increase employee satisfaction.



# **OPEN ENROLMENT**

### INTERACTIVE LEADERSHIP PROGRAM FOR SUPERVISORS AND MANAGERS

#### **FORMAT**

Six 1-Day Sessions
\*Participants are required to attend all sessions

#### INVESTMENT

\$2,995.00/per person (Early Bird: \$2,495.00) Includes breakfast, lunch & snacks Everything DiSC Workplace Profile Everything DiSC Productive Conflict Profile

## **DATES/LOCATION**

November 21, 2019 December 12, 2019 January 9, 2020 January 30, 2020 February 20, 2020 March 19, 2020

9:00am - 4:00pm

Dartmouth Adult Services Centre 59 Dorey Avenue Dartmouth, NS B3B 0B2

# REGISTER HERE

or email info@thelearningedge.ca

Register by October 31, 2019 to save \$500.00!

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Kathy Stanford 902.483.0206 in info@performanceview.ca www.performanceview.ca

# PROGRAM OBJECTIVES

- Understand the psychology of employee engagement and satisfaction
- Learn skills for analyzing employee developmental needs and customize an approach for improving employee performance
- Understand the skills, behaviors, and attitudes needed for effective leadership
- Provide tools for connecting and engaging teams and individual contributors

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#### **MODULE 1 - ROLE OF THE LEADER**

The Role Of The Leader is the introductory session for the program. It sets the stage for understanding the important role leaders play in the success of the organization and the qualities, skills, and traits required of highly effective leaders. They complete a self-assessment to identify their current leader skill level, and experience the impact that poor leadership has on the effectiveness of the team.

#### **MODULE 2 - MANAGING DIFFERENT PERSONALITIES**

Effective communication is an essential skill for leaders at all levels of the organization. This session introduces a model and language for understanding personality and communication differences, while providing clear and practical tools for adapting communication to be more effective in the workplace. Based on the DiSC Workplace profile, participants will gain valuable insight into their own style while developing strategies for working with styles different than their own.

#### **MODULE 3 - MOTIVATING AND ENGAGING EMPLOYEES**

This session takes a close look at the psychology behind what brings out the best performance in employees. Using the Gallup organization's research on employee engagement, the session is designed to help organizations understand the actions and behaviors necessary to create an engaged workforce. Learners analyze the current level of engagement in their organization, and identify potential causes of disengagement. They will use this information to brainstorm interventions to help improve the engagement and satisfaction on their teams.

#### **MODULE 4 - TEAMWORK AND COLLABORATION**

This interactive session allows participants to experience teamwork through various activities requiring effective communication, dialogue, and problem-solving skills. Leaders will assess their team's current strengths and weaknesses and then learn a model for improving performance based on six key elements for developing effective teams.

#### **MODULE 5 - COMMUNICATION EFFECTIVENESS**

The most important skill for a leader to have is the ability to communicate effectively. In this session, leaders learn the core skills of listening, and giving praise and recognition. They will learn how adapting their communication approach can result in greater cooperation, reduced conflict, and more productive work environments.



#### MODULE 6 - MANAGING PERFORMANCE I- PROVIDING CLEAR DIRECTION

Individual contributors need a specific understanding of what is expected by the leader, not only in how they perform certain tasks but also how they are to behave and act within their role on the team. Often, leaders fail to communicate clearly and specifically what they want, resulting in poor performance, increased frustration, and lower morale. This session provides activities and tools for clearly communicating what is expected on the job, as well as ways to provide ongoing feedback and monitoring of performance.

#### MODULE 7 - MANAGING PERFORMANCE II - EMPLOYEE DEVELOPMENT MODEL

One of the challenges many leaders face is identifying who to give their time and attention. Having a clear blueprint for managing employee development helps leaders better utilize their time and energy. The Employee Development Model provides a clear framework for analyzing employee needs, and tailoring communication to meet those needs. As part of the session, participants will assess their current leadership approach and analyze current employees with whom they want to develop.

#### **MODULE 8- COACHING FOR COMMITMENT**

This session provides a framework for how to conduct a coaching conversation with someone whose performance is below standards. Leaders will explore the behaviors needed for effective coaching, view examples of effective and ineffective coaching techniques, and use a structured process for planning for a coaching conversation.

#### **MODULE 9 - MANAGING CONFLICT**

Conflict is a normal part of the workplace. When it is handled appropriately, conflict can result in better solutions and effective problem solving. When conflict is destructive, it has the potential for negatively impacting team cohesion, group morale, and engagement levels within the organization. This session provides clear strategies and techniques for effectively managing conflict on the team.

#### **MODULE 10 - MANAGING CHANGE**

Front line leaders are often in the position of having to communicate changes that occur from upper management. Sometimes those changes are unwelcome by individual contributors. It is important for front line leaders to understand the emotional reaction employees have to change and how to best manage those reactions while supporting the direction of the organization. This session provides an overview on the impact of change within an organization, and tools for best planning for and conducting a change conversation with the team.



