



The Learning Edge **Managing Things... Leading People Program**

JOIN THOUSANDS OF MANAGERS WHO HAVE ALREADY BENEFITED FROM THIS PROGRAM!

Managing Things...Leading People is a transformative program designed to help leaders map out where they need to go in order to “win” as a team or an organization. Through experiential team activities and interactive learning, participants return to their workplace with an improved ability to effectively lead and motivate their team, communicate their ideas and are ambassadors for change.

With a 23-year track record of outstanding success, Managing Things... Leading People has benefited thousands of supervisors, managers and executives across North America by transforming their managerial talents into dynamic leadership skills.



“ Managing Things...Leading People will change you. Forget everything you thought about leadership courses as this one hits it out of the park. ”

Garth Erbach - Saskatchewan Crop Insurance Canada



REGISTRATION

APRIL 19-21, 2017

CONTACT

The Learning Edge Inc.

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306-651-2226

866-987-2226

INVESTMENT

\$ \$2,000/per person

Includes daytime meals, materials and Everything DiSC® Assessment

LOCATION

The Radisson Saskatoon

📍 [Picasso Room](#)
405 20th St E,
Saskatoon, SK



PROGRAM OBJECTIVES

DEVELOP A MORE EFFECTIVE COMMUNICATION STYLE

- Learn new techniques to create a positive work environment and avoid “cultural poison”
- Learn how to “flex” to others’ behavioural styles and value their unique abilities
- Implement techniques to establish and maintain win-win relations with others

IDENTIFY YOUR LEADERSHIP STRENGTHS AND WEAKNESSES

- Transform your managerial talents into dynamic leadership skills
- Captivate your customers through enhanced influencing skills, presence, and confidence
- Develop a charismatic presentation style and project a positive mental attitude

GENERATE INCREASED TEAM PRODUCTIVITY

- Learn how to lead both individuals and teams at different stages of team development
- Develop and master rapport building approaches that increase trust
- Learn how to create and maintain High Performance Teams with outstanding synergy and output
- How to successfully implement the 4:8 rule

MANAGE CHANGE

- Master techniques to deal with change; to supervise change; and to lead change
- Take responsibility for your thought choices
- Accept the empowerment within attitude choices and paradigm flexibility



THE LEARNING EDGE





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APRIL 19-21, 2017 AT THE RADISSON SASKATOON



WHO SHOULD PARTICIPATE?

Managing Things...Leading People is designed for supervisors, managers and executives who are looking for the insight and tools to:

- Effectively lead and motivate their team
- Deliver powerful presentations
- Develop high-impact communication skills



FACILITATOR

Dr. Denis Shackel, a specialist in developing Human Resources, successfully presents workshops designed to unlock the talents of those within management, business, and government organizations.

Denis' experience includes a full Professorship at the University of Toronto teaching educational psychology and where, in 2000, he was honoured as Professor of the Year. Denis was honoured again in 2004 and 2010 by being chosen Professor of the Year at the prestigious Ivey School of Business where he currently teaches Management Communications.



Denis is also a published author. His book, "Five Seconds at a Time" is a compelling mix of survival, leadership principles and real-life stories that inspires readers to achieve the seemingly impossible.

Recently, Denis was nominated for the Order of Ontario...the highest award given by the Ontario Government of Canada.



"This was an inspiring course. It is unbelievable how much information and practical application can be portrayed in so short a time. Denis has the skill to take a group of disparate individuals and turn them into leaders and high performing team members."
M.R – Cornerstone Credit Union

See more Managing Things...Leading People testimonials [here](#)

Managing Things...Leading People is also offered as an in-house solution for up to 25 participants. Contact The Learning Edge to learn more.



THE LEARNING EDGE INC. is a Canadian based learning and development firm. The Learning Edge's services are presented to organizations who wish to have a program customized to meet their specific needs.

Our firm offers a broad range of business solutions through an extensive network of professionals qualified in their related work field. They have the expertise and experience that offers our clients the best possible learning and development; all on the cutting edge of today's business world.

Visit our website to learn more



www.thelearningedge.ca

REGISTER TODAY!



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